

FDFA Paper Bag RFP Review

With pressure for retailers to stop using one-time use plastic bags, the FDFA conducted an RFP for a paper option structured like the plastic bag program. Three suppliers provided quotes – all bags would be produced in China and received at their warehouse then shipped to individual stores.

Specs

Quotes were requested for paper bags similar in size to our plastic bags with a high-quality Kraft paper and handles, like the Whole Foods paper bag. Logo printed 2 sides (French/English). Handles can be made of a twisted material, or flat paper.

Company	Bag specs	Cost	Timeline	Notes
Fielding Group	Kraft bag with flat or twisted paper handles Printed 2 sides in 2 colors "red and black" with 2 logos. (1x French 1x English). 150gsm	Plate charges extra (TBD)	One consolidated order in January, shipping to stores included, dispersed over 3 dates: March, July, Sept	Member of FDFA, located in Mississauga. Will carry some stock available in between 3 pre-set ship dates. Same bag price, freight extra.
	Twisted or Flat Handle 14''w x 12''h x 5''d	250k = .29 per bag		
		500k = .28 per bag		
Noble Packing	Kraft bag with flat or twisted paper handles 150gsm paper quality (per Whole Foods bag)	Includes plates, printing and both handle options. Shipping to stores would increase cost per bag.	One order per year. 12-14 weeks turn-around. Quote was based on shipping all to Ottawa, does not include shipping to individual stores.	Member of FDFA, located in Montreal. Bags produced in China. Will not print samples until an order is confirmed.
	Large Bag flat or twisted handle 14''w x 12''h x 5''d	200K bags = .29 per bag 500K bags = .26 per bag		
	Small Bag flat or twisted handle 7''w x 7''h x 3''d	50K = .17 per bag 100K = .16 per bag		
Suraj Enterprises	Quote pending			

Recommendation

Recommending Fielding Group given quoted cost includes shipping to stores 3-times/year, coinciding with his shipment of vinyl liquor bottle bags. He will store a surplus inventory, and should a store run low outside of the 3 shipping dates, he can add bags to their food/other product order to avoid additional shipping charges or send a separate shipment.

Twisted Handle (stronger option)



Flat Handle (whole foods style)

