

Raymond Theodore (Ted) Salci, FRI, CRB.

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Raymond Theodore (Ted) Salci recently completed a 6 year appointment as a Citizenship Judge by the Government of Canada. He is an accomplished community leader, having served as the mayor of the City of Niagara Falls from 2003 to 2010. He has over 42 years of business experience behind his strong background in municipal leadership. Ted is highly motivated and has exceptional decision making skills with a strong background in economic and infrastructure development. Trained in adjudication, Ted has demonstrated his commitment to upholding the letter of the law by his substantial history of service to the City of Niagara Falls, the Regional Municipality of Niagara, the Province of Ontario and the Government of Canada.

LEADERSHIP EXPERIENCE

Citizenship Judge

In December 2011, Ted was appointed a Citizenship Judge on a part time basis, by an Order in Council of the Government of Canada for a three year term. He was re-appointed on a full time basis in November 2014, for a further 3 year term. In this role, Ted was responsible for determining whether citizenship applicants meet the requirements of the *Citizenship Act* and the *Citizenship Regulations*; administering the oath of citizenship; working to maintain the integrity of the citizenship process and the promotion of citizenship. Ted has served multiple offices across Ontario including Hamilton, Niagara Falls, Windsor, Mississauga, Scarborough and Kitchener, as well as providing itinerant service to Thunder Bay.

Mayor, City of Niagara Falls, Ontario

Ted was head of the City of Niagara Falls, a \$90 million corporation, for seven years. During his tenure, he was responsible for major economic development accomplishments, including:

- Securing a \$100 million convention centre;
- Moving forward a \$50 million people mover transportation system;
- Development of three local community plans (CIP's);
- Maintaining the presence of two casinos in Niagara Falls; and

- Support for \$2.6 billion of new development investment in Niagara Falls including a massive downtown revitalization, along with city-wide infrastructure improvements.

In addition to his local responsibilities, Ted established and cultivated international relations with the Cross Border Mayors Association which encouraged ongoing involvement through high profile international events, the signing of environmental agreements and negotiation on travel and trade legislation.

Further, Ted was a member of the Regional Council of the Regional Municipality of Niagara, representative for Niagara Falls on the Niagara Economic Development Corporation (NEDCO) responsible for making trade and marketing decisions for the Region; a representative on regional committees, including Planning and Public Works, Transportation Steering, Free Trade Zone and Niagara Gateway and the Economic Zone Centre Implementation working towards establishing a free trade zone in the Niagara region.

Alcohol and Gaming Commission of Ontario (AGCO)

Ted conducted hundreds of hearings as a Board Member from 2001 to 2004. The AGCO was established to administer the *Liquor Licence Act*, *Liquor Control Act* and reports to the provincial Minister responsible for the Commission. The AGCO is responsible for inspecting and monitoring casinos and regulating Ontario's establishments that serve beverage alcohol, and conducts hearings to ensure proprietors are operating within the provincial legislation.

As the Chair of the AGCO Finance Committee in 2003, Ted was responsible for a \$600 million income revenue budget, in addition to serving on the Human Resources Committee, Rules of Practice Committee and Regulatory Transfer Committee.

Niagara Regional Police Services Board

In this role, Ted was one of seven Board Members responsible for ensuring adequate and effective policing within the Regional Municipality of Niagara from 1997 to 2000. Key responsibilities in this role included ongoing engagement with the Chief of Police, participating in the negotiation of labour contracts and, as Chair of the Licensing Committee, Ted oversaw the issuance of vehicle licenses for limousines, taxi and sightseeing vehicles; as well as conducting public meetings with stakeholders and maintaining quota for the industry in the Niagara Region. He was named Vice-Chair of the Niagara Regional Police Services Board in 2000.

R. T. Salci Real Estate Limited – President

Established the corporation and responsible for all aspects of the operation from 1975 to 2000, including financial, marketing and human resources. Ted oversaw a staff of 40 professionals and was responsible for client care, staff education and motivation, Ted specialized in advising personnel on mortgage financing. Throughout his time as President, Ted developed the firm into one of the Niagara Peninsula's major independent real estate companies.

Niagara Transit Commission

As a Board Member from 1996 to 2005 and Chair of the Board in 2003, Ted was responsible to provide an efficient transportation system in Niagara Falls through his work negotiating business contracts for service, dealing with senior administration, negotiating labour contracts, handling promotion, advertising and marketing for the Commission.

EDUCATION

- *Niagara University, Niagara Falls, New York* – completed two years in Business and Commerce Program Ontario Ministry of Consumer and Commercial Relations, Ontario Real Estate Association - Real Estate and Business Brokers License Certification
- *Real Estate Institute of Canada* – Completed five year designation requirements for fellowship program
- *Society of Ontario Adjudicators and Regulators (SOAR)* certificate program

COMMUNITY INVOLVEMENT

Extensive experience leading boards of directors, including: President of the Niagara Falls Chamber of Commerce, President of the Rotary Club of Niagara Falls Sunrise, Director and Vice-Chair of the Greater Niagara General Hospital Foundation Board, Chair of the Niagara Falls Community Policing Committee, Board Member of Project SHARE Food Bank and Mayor's Task Force on Homelessness.

Member of Casino Advisory Committee for Niagara Falls, appointed by Minister of Trade, Tourism & Economic Affairs.

Involvement in community groups including: Member of Saint Michael High School Parent Council, Social Planning Council of the City of Niagara Falls and Member of the Niagara Promotion Association.

Providing fundraising and sponsorship support to more than a dozen community agencies, including: the Greater Niagara Hospital Foundation; the March of Dimes; the Arthritis

Society of Canada; Big Brothers Big Sisters of Niagara; Greater Niagara Minor Softball Association; YMCA Volleyball and local curling leagues.

Volunteer and judge of the Niagara Entrepreneur of the Year Awards, for the Institute of Enterprise Education and Citizen of the Year Selection Committee in Niagara Falls.

Past Director, Community of Gagliano Aterno Social Club.

DISTINGUISHED AWARDS

- 2011** Awarded Forty Year Recognition for Service in the Niagara Association of Realtors
- 2002** Awarded prestigious “Murie Misty” by Tourism Niagara for outstanding individual contribution to the tourism industry
- 2001** Presented “Paul Harris Fellowship” by Rotary International
- 1981** Awarded distinguished designation “Certified Real Estate Broker” (CRB) by the National Association of Realtors
- 1978** Named “Fellow” (FRI) of the Real Estate Institute of Canada