



December 28, 2016

Allison Boucher  
Frontier Duty Free Association  
402 – 116 Lisgar Street  
Ottawa, Ontario  
K2P 0C2

**RE: FX ATM Partnership**

Allison,

We would like to introduce a new efficient way for Canadians to access USD cash when crossing the border.

Olympia ATM has been founded on the premise of Customer Service. As part of Olympia Financial Group the mantra of "With us it's Personal" is what each of our team focuses on to provide the best service possible to our clients. All of our clients have real time on-line access to their ATMs, combined with direct access to the local technician our service exceeds that of any of the national companies.

We feel that Duty Free would be best served by having the most robust retail FX ATM that dispenses up to four currencies, in these locations US Dollars and Canadian would best serve the customer. The FX ATM offers customizable on screen and receipt graphics, its large 10" screen and lit keypad make the FX ATM one of the easiest to use, even in the darkest area. Olympia ATM have developed an excellent reputation in the Alberta market for being the best source of local and foreign cash, as far as convenience, and cost. Olympia's expertise with dynamic FX rate management is a perfect fit for the Duty Free environment where there is expected to be a high volume of transactions during the course of any 24 hour period which could be subject to a wide range of FX rates.

Olympia will offer customized graphics, no charge for setup and installation, no charge for servicing and we will even load the cash. Cash will be loaded by a certified armoured service. The only thing we will ask for is power. The FX ATM will be very fast and efficient. The host can potentially save huge amounts of labour cost, and, by setting the withdrawal amount appropriately, save on the Fintrac (<http://www.fintrac.gc.ca/>) administration and reporting, as the bank controls all transaction approvals.





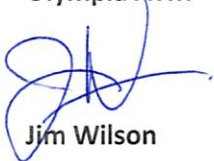
**OLYMPIA ATM**<sub>inc.</sub>

This machine will charge a service fee and have a spread on the Foreign Exchange, we are offering the FDFA a 10 cent per transaction fee on all referrals. The client will have 3 options to choose from that will work with any client whether they have existing FX business or not.

I look forward to answering any questions you may have and working towards starting this partnership with Frontier Duty Free Association.

You can reach me at any time by email – [jim@olympiaatm.com](mailto:jim@olympiaatm.com) or on my cell at 403.870.5469

Best regards,  
**Olympia ATM**



**Jim Wilson**