National Land Border Sales Jan - June 11-12

National Gross Sales - Land Border	June 12					June 11					Variance		
Department (product lines) Rayon (gamme de produits)	Imported (IDNP) Importees	Imported (IDP) Importees	Domestic Nationales	Total	Sales Mix %	Imported (IDNP) Importees	Imported (IDP) Importees	Domestic Nationales	Total	Sales Mix %	Imported +/- %	Domestic +/- %	Total +/- %
Accessories (purses, wallets, sunglasses, etc.)	$156,814.45	$88,174.77	$30,615.93	$275,605.15	1.99%	$122,919.57	$69,482.39	$34,111.05	$226,513.01	1.78%	27.33%	-10.25%	**21.67%**
Alcohol (liquor, liqueur, wine, coolers)	$3,448,064.24	$0.00	$1,744,237.81	$5,192,302.05	37.53%	$3,089,800.74	$0.00	$1,573,250.60	$4,663,051.34	36.74%	11.60%	10.87%	**11.35%**
Beer (beer, malt-based coolers)	$5,805.07		$794,801.40	$800,606.47	5.79%	$4,621.23	$0.00	$774,084.08	$778,705.31	6.14%	25.62%	2.68%	**2.81%**
Clothing (including hats, fur, leather)	$99,159.68	$128,830.76	$60,002.60	$287,993.04	2.08%	$85,013.73	$128,826.89	$61,940.83	$275,781.45	2.17%	6.62%	-3.13%	**4.43%**
Crafts/arts	$2,076.98	$6,181.85	$5,190.96	$13,449.79	0.10%	$1,334.79	$1,358.72	$6,434.91	$9,128.42	0.07%	206.62%	-19.33%	**47.34%**
Electronics, Cameras, Binoculars, etc.	$3,356.96	$4,397.01	$453.19	$8,207.16	0.06%	$687.10	$2,464.50	$479.54	$3,631.14	0.03%	146.03%	-5.49%	**126.02%**
Food	$330,322.98	$43,375.42	$323,308.73	$697,007.13	5.04%	$297,375.93	$37,039.50	$280,091.23	$614,506.66	4.84%	11.75%	15.43%	**13.43%**
Glassware, Crystal, China, Figurines, Porcelain	$27,400.97	$9,358.44	$2,282.70	$39,042.11	0.28%	$45,169.11	$11,787.26	$2,249.81	$59,206.18	0.47%	-35.46%	1.46%	**-34.06%**
Jewellery, Watches, Clocks	$314,159.29	$158,293.79	$52,142.20	$524,595.28	3.79%	$258,341.72	$177,262.85	$47,898.16	$483,502.73	3.81%	8.46%	8.86%	**8.50%**
Office and Travel Supplies	$15,901.49	$21,690.50	$34,196.59	$71,788.58	0.52%	$11,776.43	$20,200.12	$15,854.54	$47,831.09	0.38%	17.56%	115.69%	**50.09%**
Perfume, Cosmetics, Skincare	$1,975,741.28	$93,150.75	$81,649.88	$2,150,541.91	15.54%	$1,677,963.22	$107,501.74	$63,178.33	$1,848,643.29	14.56%	15.87%	29.24%	**16.33%**
Souvenirs (no clothing)	$50,272.63	$57,506.63	$47,011.34	$154,790.60	1.12%	$52,950.15	$55,937.07	$41,378.35	$150,265.57	1.18%	-1.02%	13.61%	**3.01%**
Tobacco, Cigars, Loose Tobacco	$1,420,266.88	$722,835.94	$1,440,965.95	$3,584,068.77	25.90%	$1,322,543.68	$722,937.70	$1,449,894.05	$3,495,375.43	27.54%	4.77%	-0.62%	**2.54%**
Other	$22,006.32	$8,027.66	$6,769.50	$36,803.48	0.27%	$18,396.45	$12,142.56	$6,011.46	$36,550.47	0.29%	-1.65%	12.61%	**0.69%**
TOTAL / TOTAUX	**$7,871,349.22**	**$1,341,823.52**	**$4,623,628.78**	**$13,836,801.52**	**100.00%**	**$6,988,893.85**	**$1,346,941.30**	**$4,356,856.94**	**$12,692,692.09**	**100.00%**	**10.52%**	**6.12%**	**9.01%**

National Gross Sales - Land Border	Jan - June 12					Jan -June 11					Variance		
Department (product lines) Rayon (gamme de produits)	Imported (IDNP) Importees	Imported (IDP) Importees	Domestic Nationales	Total	Sales Mix %	Imported (IDNP) Importees	Imported (IDP) Importees	Domestic Nationales	Total	Sales Mix %	Imported +/- %	Domestic +/- %	Total +/- %
Accessories (purses, wallets, sunglasses, etc.)	$558,491.59	$304,518.60	$127,907.77	$990,917.96	1.66%	$473,634.80	$283,638.77	$144,202.69	$901,476.26	1.58%	13.96%	-11.30%	**9.92%**
Alcohol (liquor, liqueur, wine, coolers)	$14,635,525.98	$0.00	$7,124,175.95	$21,759,701.93	36.50%	$13,824,380.63	$0.00	$6,871,705.05	$20,696,085.68	36.26%	5.87%	3.67%	**5.14%**
Beer (beer, malt-based coolers)	$19,421.20	$0.00	$2,874,833.56	$2,894,254.76	4.86%	$20,772.70	$0.00	$2,831,354.67	$2,852,127.37	5.00%	-6.51%	1.54%	**1.48%**
Clothing (including hats, fur, leather)	$304,778.20	$429,409.18	$199,738.93	$933,926.31	1.57%	$299,547.86	$435,688.81	$221,241.39	$956,478.06	1.68%	-0.14%	-9.72%	**-2.36%**
Crafts/arts	$7,453.50	$22,359.46	$21,541.72	$51,354.68	0.09%	$3,942.59	$4,324.89	$29,122.16	$37,389.64	0.07%	260.61%	-26.03%	**37.35%**
Electronics, Cameras, Binoculars, etc.	$11,243.93	$15,063.49	$2,110.37	$28,417.79	0.05%	$2,558.71	$8,141.87	$3,279.75	$13,980.33	0.02%	145.85%	-35.65%	**103.27%**
Food	$1,411,475.60	$190,391.25	$1,216,743.21	$2,818,610.06	4.73%	$1,341,202.49	$166,238.92	$1,108,593.63	$2,616,035.04	4.58%	6.26%	9.76%	**7.74%**
Glassware, Crystal, China, Figurines, Porcelain	$161,391.15	$33,512.25	$8,593.77	$203,497.17	0.34%	$209,227.64	$37,706.89	$10,016.94	$256,951.47	0.45%	-21.07%	-14.21%	**-20.80%**
Jewellery, Watches, Clocks	$1,144,076.70	$665,098.48	$185,352.43	$1,994,527.61	3.35%	$1,135,261.62	$704,659.28	$172,336.56	$2,012,257.46	3.53%	-1.67%	7.55%	**-0.88%**
Office and Travel Supplies	$69,301.82	$82,962.83	$113,581.01	$265,845.66	0.45%	$51,646.16	$80,328.06	$73,199.94	$205,174.16	0.36%	15.37%	55.17%	**29.57%**
Perfume, Cosmetics, Skincare	$8,137,240.04	$479,668.49	$321,487.09	$8,938,395.62	14.99%	$7,083,567.51	$671,114.03	$273,648.24	$8,028,329.78	14.07%	11.12%	17.48%	**11.34%**
Souvenirs (no clothing)	$150,906.98	$208,838.06	$166,146.63	$525,891.67	0.88%	$160,786.53	$206,478.07	$153,558.08	$520,822.68	0.91%	-2.05%	8.20%	**0.97%**
Tobacco, Cigars, Loose Tobacco	$7,076,348.03	$3,588,260.65	$7,388,906.98	$18,053,515.66	30.29%	$6,794,525.73	$3,678,028.23	$7,335,617.59	$17,808,171.55	31.20%	1.83%	0.73%	**1.38%**
Other	$95,361.37	$29,428.52	$27,601.48	$152,391.37	0.26%	$78,695.78	$49,822.53	$36,312.01	$164,830.32	0.29%	-2.90%	-23.99%	**-7.55%**
TOTAL / TOTAUX	**$33,783,016.09**	**$6,049,511.26**	**$19,778,720.90**	**$59,611,248.25**	**100.00%**	**$31,479,750.75**	**$6,326,170.35**	**$19,264,188.70**	**$57,070,109.80**	**100.00%**	**5.36%**	**2.67%**	**4.45%**