National Land Border Sales Jan 2012-2013

National Gross Sales - Land Border	Jan 13						Jan 12				Variance		
Department (product lines) Rayon (gamme de produits)	Imported (IDNP) Importees	Imported (IDP) Importees	Domestic Nationales	Total	Sales Mix %	Imported (IDNP) Importees	Imported (IDP) Importees	Domestic Nationales	Total	Sales Mix %	Imported +/- %	Domestic +/- %	Total +/- %
Accessories (purses, wallets, sunglasses, etc.)	$54,787.63	$31,984.22	$13,776.99	$100,548.84	1.41%	$44,851.17	$25,249.46	$13,404.14	$83,504.77	1.19%	23.78%	2.78%	**20.41%**
Alcohol (liquor, liqueur, wine, coolers)	$1,781,862.01	$0.00	$825,450.32	$2,607,312.33	36.46%	$1,679,207.29	$0.00	$852,537.48	$2,531,744.77	35.94%	6.11%	-3.18%	**2.98%**
Beer (beer, malt-based coolers)	$1,190.00	$0.00	$273,899.62	$275,089.62	3.85%	$1,359.26	$0.00	$274,486.27	$275,845.53	3.92%	-12.45%	-0.21%	**-0.27%**
Clothing (including hats, fur, leather)	$29,493.46	$39,159.43	$22,908.38	$91,561.27	1.28%	$24,751.99	$46,539.73	$22,941.85	$94,233.57	1.34%	-3.70%	-0.15%	**-2.84%**
Crafts/arts	$323.36	$3,196.70	$2,244.23	$5,764.29	0.08%	$692.83	$2,669.60	$2,455.09	$5,817.52	0.08%	4.69%	-8.59%	**-0.91%**
Electronics, Cameras, Binoculars, etc.	$2,692.86	$1,347.07	$9,334.81	$13,374.74	0.19%	$399.54	$935.55	$249.16	$1,584.25	0.02%	202.60%	3646.51%	**744.23%**
Food	$151,961.65	$23,801.80	$119,447.88	$295,211.33	4.13%	$146,964.22	$22,437.70	$125,573.06	$294,974.98	4.19%	3.76%	-4.88%	**0.08%**
Glassware, Crystal, China, Figurines, Porcelain	$12,539.39	$2,499.61	$856.59	$15,895.59	0.22%	$23,440.64	$3,933.99	$478.99	$27,853.62	0.40%	-45.06%	78.83%	**-42.93%**
Jewellery, Watches, Clocks	$118,195.42	$96,429.73	$11,567.48	$226,192.63	3.16%	$106,887.69	$73,985.94	$14,070.16	$194,943.79	2.77%	18.66%	-17.79%	**16.03%**
Office and Travel Supplies	$10,245.97	$10,090.85	$8,338.18	$28,675.00	0.40%	$7,637.33	$6,426.20	$7,607.32	$21,670.85	0.31%	44.61%	9.61%	**32.32%**
Perfume, Cosmetics, Skincare	$890,442.16	$66,504.57	$32,705.49	$989,652.22	13.84%	$816,141.22	$73,996.12	$36,649.10	$926,786.44	13.16%	7.51%	-10.76%	**6.78%**
Souvenirs (no clothing)	$13,384.24	$20,926.58	$101,267.95	$135,578.77	1.90%	$13,078.52	$20,868.96	$17,409.69	$51,357.17	0.73%	1.07%	481.68%	**163.99%**
Tobacco, Cigars, Loose Tobacco	$917,551.78	$514,153.47	$916,934.00	$2,348,639.25	32.84%	$959,807.22	$509,492.97	$1,042,130.97	$2,511,431.16	35.65%	-2.56%	-12.01%	**-6.48%**
Other	$12,394.10	$3,168.69	$1,959.88	$17,522.67	0.25%	$12,810.96	$4,769.97	$5,081.49	$22,662.42	0.32%	-11.48%	-61.43%	**-22.68%**
TOTAL / TOTAUX	**$3,997,064.03**	**$813,262.72**	**$2,340,691.80**	**$7,151,018.55**	**100.00%**	**$3,838,029.88**	**$791,306.19**	**$2,415,074.77**	**$7,044,410.84**	**100.00%**	**3.91%**	**-3.08%**	**1.51%**