



Wine.

## SUPPLIER MEMBERSHIP APPLICATION

Frontier Duty Free Association

600-116 Lisgar Street, Ottawa, Ontario, Canada K2P 0C2  
 Fax Completed Membership Form to the FDFA Headoffice at: +1 613 238 3878  
 FDFA Phone Number: +1 613 233 1946 Att: Laurie Karson  
 E-Mail: lkarson@fdfa.ca

Company Name: J. M. CAZES SELECTION  
 Address: Route de Bordeaux  
33460 MACAU  
FRANCE

Postal Code: 33460 Telephone Number: +33 (0) 5 57 88 60 04

Fax Number: +33 (0) 5 57 88 03 84 E-mail Address: contact@jmcazes-selection.com

Website (if applicable): www.jmcazes.com

Primary Representative: Mr CAZALIX Florent

Title: Travel Retail & Marketing Manager

Secondary Representative: Mr HOFFMANN Marc

Title: North America Export Manager

### FEES 2010

Fees are subject to GST/HST (GST/HST Registration #R121154702)

Please indicate which category your company belongs to (check box):

- |                                     |   |                  |
|-------------------------------------|---|------------------|
| <input checked="" type="checkbox"/> | Duty Free Sales Under \$500,000           | CDN = \$525.00   |
| <input type="checkbox"/>            | Duty Free Sales \$500,000 - \$1,000,000   | CDN = \$787.50   |
| <input type="checkbox"/>            | Duty Free Sales \$1,000,000 - \$1,500,000 | CDN = \$1,050.00 |
| <input type="checkbox"/>            | Duty Free Sales Over \$1,500,000          | CDN = \$1,575.00 |

### MANDATORY ONE TIME INITIATION FEE:

CDN \$500.00 (plus GST/HST)



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Membership includes Membership Buyers National Listing and Other Value Adds — to be discussed with FDFA Headoffice

Please list what type of products are offered by your company:

The Cazes family, owners of Chateau Lynch-Bages Grand Cru Classe' has long stood for vision and dedication to top-flight winemaking with F.M. Cazes Selection, this internationally renowned winemaking family, offers a superb collection of terrain-driven wines from some of the most exciting viticultural areas in Bordeaux, Southern France, Chateauf du Pape, Portugal and Australia.

Please list the Frontier Duty Free Association member stores you are currently selling to:

1. BHT Philipsburg (Quebec) \_\_\_\_\_ 3. \_\_\_\_\_
2. \_\_\_\_\_ 4. \_\_\_\_\_

Please list your ten best sales items:

1. Chateau Cyprien-Bages AOC Pauillac \_\_\_\_\_
2. Chateau Villa Bel-Ain AOC Graves \_\_\_\_\_
3. Michel Lynch AOC Bordeaux \_\_\_\_\_
4. Domaine L'Oréal Cazes AOC Ménéville \_\_\_\_\_
5. Domaine des Sénéchaux AOC Chateauf du Pape \_\_\_\_\_
6. Xisto Apocrite e Cazes Douro - Portugal \_\_\_\_\_
7. Typarappa - Australia \_\_\_\_\_
8. Chateau Belregard Figeac - St Emilion Grand Cru \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_



**ACTION REQUIRED:** Once you have completed and faxed your membership application, please e-mail the FDFA with your company logo and a maximum of two .jpg pictures of your products that you would prefer the FDFA to use in our FDFA Communiqué (e-newsletter). The FDFA Communiqué highlights new supplier members upon their confirmation of membership to promote the new supplier, who the company is, what differentiates your company from competitors, etc.. This information can be e-mailed to [lkaron@fdfa.ca](mailto:lkaron@fdfa.ca)

Date: Monday, May 24<sup>th</sup>

Applicant Signature: \_\_\_\_\_